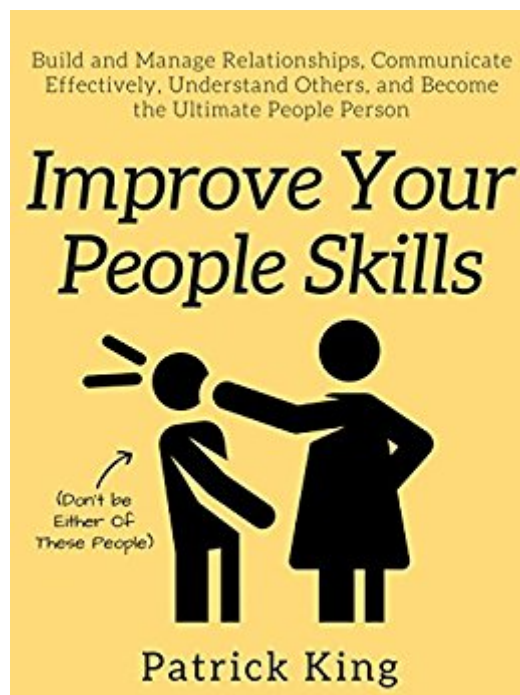


The book was found

Improve Your People Skills: Build And Manage Relationships, Communicate Effectively, Understand Others, And Become The Ultimate People Person



Synopsis

The social intelligence to succeed any social situation. Fit in anywhere, build rapport, and win people over. If you (1) have trouble connecting with people beyond small talk, or (2) are often left speechless and dumbfounded on how to handle certain people and situations, that feeling of dread isn't something you have to live with. Improve Your People skills is your key to social intelligence and the better relationships to enrich your life that will inevitably follow. Become a "social butterfly" and a "people person." Improve Your People Skills is a book of action that allows you to truly understand others and speak their language, no matter what it is. You'll learn how to apply great charm to make new friends and engage old ones. It will fundamentally change your approach to people and give you the specific phrases and tools for change. It goes beyond emotional intelligence and gives you a blueprint for interaction. Become a captivating, comforting, and desired presence. Whether it's winning at work politics, making new friends, or strengthening current relationships, people skills are your quickest and surest route to success – no matter the situation. Patrick King is an internationally bestselling author and sought-after social skills coach and trainer. He knows firsthand the value of people skills because they rescued him from lackluster grades and jumpstarted his career – the value of "just fitting in anywhere" cannot be understated. Handle any situation smoothly – even confrontations. • Why self-interests matter, and what secondary self-interests are. • How to reform the toxic social habits you probably have. • Uncover your rapport-killing assumptions and mental leaps. • Bad listening and effective listening. Build trust and create emotional connections. • Emotional intelligence – how it really helps you. • Whether you are a member of the Belief Police. • The truth about childhood and ancient wisdom about connecting with people. • The underrated value of simply shutting your mouth more. People skills open the doors for your life in a way that literally nothing else can. The world is not a meritocracy – a startling realization for most, but a happy epiphany for those with people skills. Technical skills can almost always be learned, but people skills are rare and valuable. Create massively successful relationships anywhere. Are you leading people in the office, or just mingling at a party? What about just hanging out and relaxing at your friend's place? No matter what, the people who matter are the ones with people skills. Your relationships will improve greatly, you'll be able to accomplish what you want far more easily, and you'll never allow people to feel awkward or uncomfortable. When you speak, people will sit up and listen. Become the ultimate people person and social butterfly: click the BUY NOW button at the top right of this page!

Book Information

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Customer Reviews

This book is a game changer. Patrick King hits another grand slam, in resonating with people's real life experiences & helping them work thru it and overcome.

This book contains practical advice on improving our interaction and understanding of others. Very useful for both formal and informal relationships.

Good book for the price. Definitely learned a lot. Some repetition but that's only to beat an idea into your head

Really enjoy all the tactics books that this author writes. This one is aimed at a more general aspect of people skills and getting along with anyone, which is just as important as conversation skills. It might be more important because this teaches you how to appear to understand people better. Without that, I guess you wouldn't get to the actual conversations, right?People Tactics is a combo of emotional intelligence, reading people, and understanding on deeper levels that I never thought I

needed to think about. Great book and I highly highly recommend.

There is a lot to think about and learn about ourselves and others motivations. This book covers a lot of different aspects of dealing with others and insight into our own actions.

I got this book for free in exchange for a honest review. Sometimes when people ask me to do this I'm scared because I don't often like books, especially nonfiction books. There's too much stuff that people can just make up and present as proven fact. Fast forward to this book and I'm happy to endorse it fully, with 4 thumbs up and 6 stars, or whatever the metric is. It's not that it's just well written and has a lot of great tips that aren't just like "be kind and be more confident," the author really shows his understanding of the subject and dives in deeply. There are great sections on how to listen with intent and fulfill a goal as opposed to listen passive,- a funny part about being a member of the belief police, which is when you can't stand a perceived misconception- some cool tips to build compassion and walk a mile in other peoples shoes- a GREAT section on agreeableness and setting boundaries, and how to do more of each. It is just clear that the author can flow effortlessly between people and he gives clear ideas and advice so we can do the same. And the best part is people tactics can be used everywhere, anywhere, with anyone.

What I was looking for really was a book on emotional intelligence and just getting along with people better. People tactics has that and a lot more. It also has exercises to improve these aspects of oneself which is the best part. I would highly recommend this book. There is a lot of good information that we can easily skip over, but they make the difference for us.

Good book. Straight to the point!

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